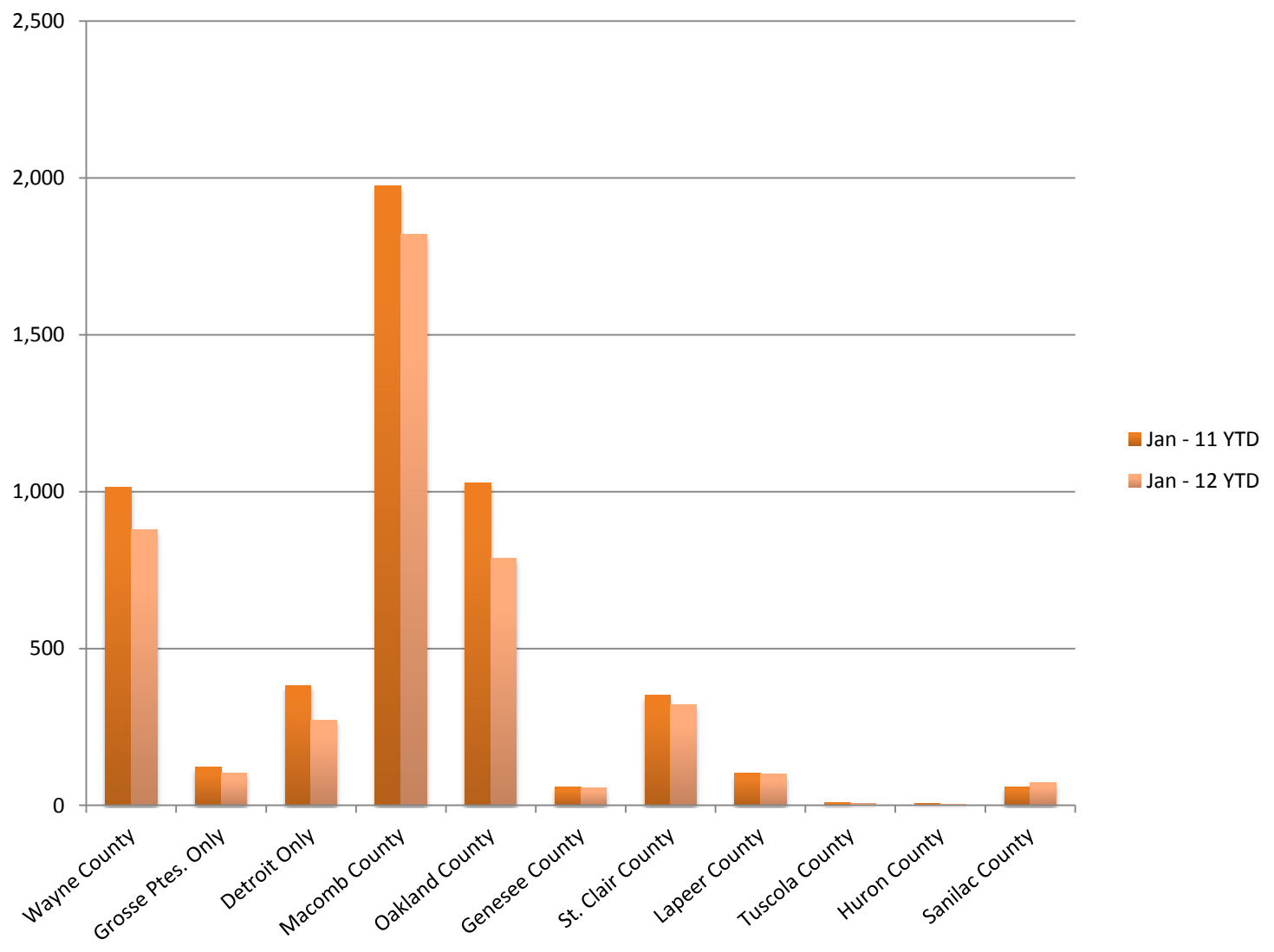


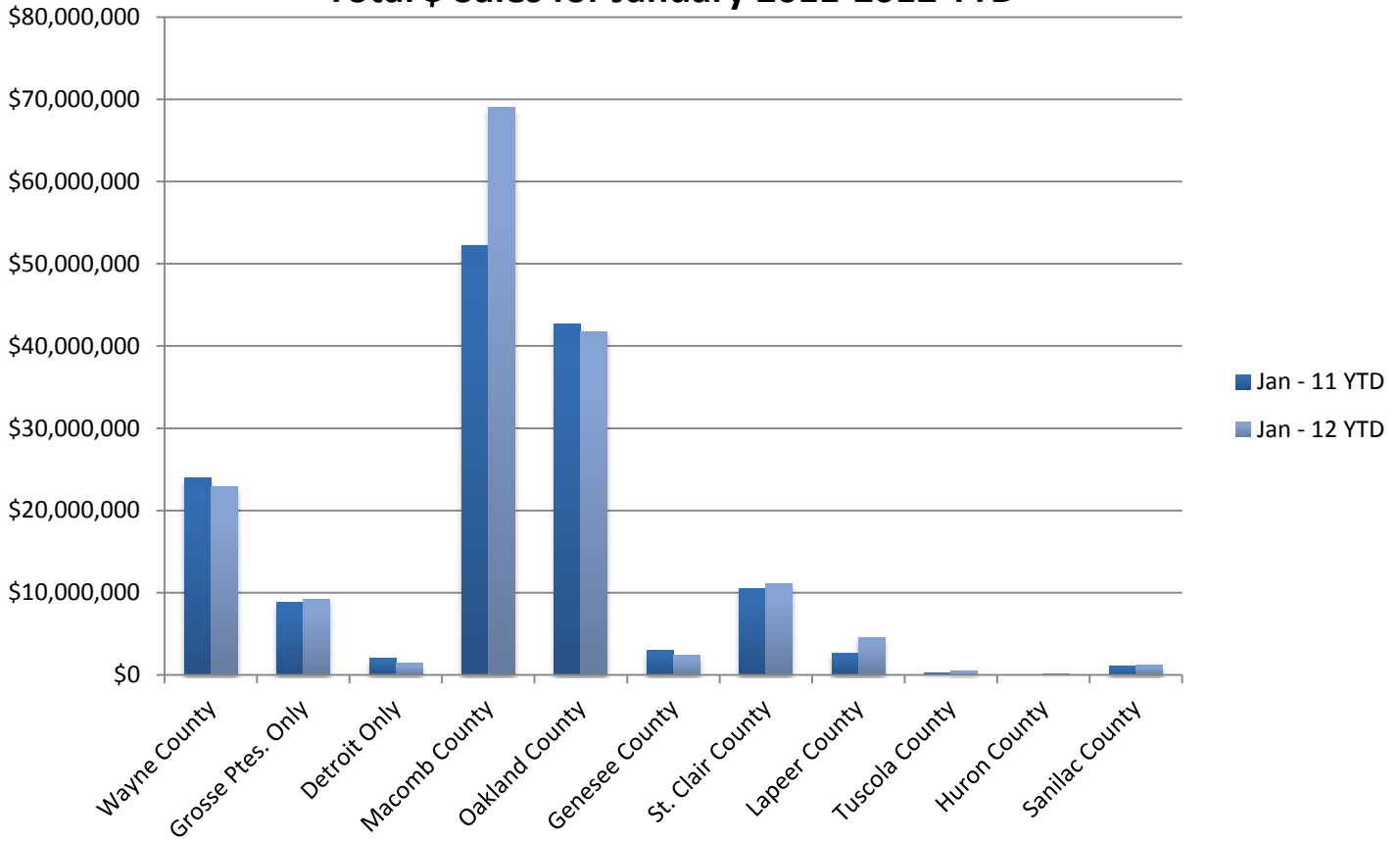
	Location	Jan - 11 YTD	Jan - 12 YTD	1+/- Comparable Period	% Change from Comparable Period
New Listings	Wayne County	1,013	879	-134	-15%
	Grosse Ptes. Only	121	102	-19	-19%
	Detroit Only	381	271	-110	-41%
	Macomb County	1,974	1,819	-155	-9%
	Oakland County	1,028	789	-239	-30%
	Genesee County	58	57	-1	-2%
	St. Clair County	352	320	-32	-10%
	Lapeer County	103	99	-4	-4%
	Tuscola County	10	5	-5	-50%
	Huron County	5	4	-1	-25%
	Sanilac County	60	73	13	18%
Closed Listings	Wayne County	409	391	-18	-5%
	Grosse Ptes. Only	57	50	-7	-14%
	Detroit Only	140	120	-20	-17%
	Macomb County	725	846	121	14%
	Oakland County	462	396	-66	-17%
	Genesee County	42	48	6	13%
	St. Clair County	115	155	40	26%
	Lapeer County	28	48	20	42%
	Tuscola County	5	7	2	29%
	Huron County	1	2	1	0%
	Sanilac County	16	19	3	16%
Total \$ Sales	Wayne County	\$23,994,259	\$22,864,487	-\$1,129,772	-5%
	Grosse Ptes. Only	\$8,783,175	\$9,208,275	\$425,100	5%
	Detroit Only	\$1,989,876	\$1,386,420	-\$603,456	-44%
	Macomb County	\$52,258,453	\$69,042,757	\$16,784,304	24%
	Oakland County	\$42,670,871	\$41,781,753	-\$889,118	-2%
	Genesee County	\$3,001,858	\$2,416,300	-\$585,558	-24%
	St. Clair County	\$10,536,889	\$11,108,651	\$571,762	5%
	Lapeer County	\$2,611,950	\$4,577,957	\$1,966,007	43%
	Tuscola County	\$269,600	\$444,321	\$174,721	39%
	Huron County	\$11,500	\$110,500	\$99,000	0%
	Sanilac County	\$1,053,950	\$1,231,758	\$177,808	14%
Average Sale Price \$	Wayne County	\$58,665	\$58,476	-\$189	0%
	Grosse Ptes. Only	\$154,090	\$184,165	\$30,075	16%
	Detroit Only	\$14,213	\$11,553	-\$2,660	-23%
	Macomb County	\$72,080	\$81,610	\$9,530	12%
	Oakland County	\$92,361	\$105,509	\$13,148	12%
	Genesee County	\$71,472	\$50,339	-\$21,133	-42%
	St. Clair County	\$91,625	\$71,668	-\$19,957	-28%
	Lapeer County	\$93,283	\$95,374	\$2,091	2%
	Tuscola County	\$53,920	\$63,474	\$9,554	15%
	Huron County	\$11,500	\$55,250	\$43,750	0%
	Sanilac County	\$65,871	\$64,829	-\$1,042	-2%

*Data from all Property Types inc listings within multiple property types and those relisted multiple times in the same year.	Category	Jan - 11 YTD	Jan - 12 YTD	1+/- Comparable Period	% Change from Comparable Period
	New Listings	5,105	4418	-687	-16%
	Closed Listings	2,000	2082	82	4%
	Avg Sale Price	\$719,197	\$783,312	\$64,114	8%
	Total Sales	\$147,182,381	\$164,173,179	\$16,990,798	10%

Total New Listings For January 2011-2012 YTD



Total \$ Sales for January 2011-2012 YTD



Average Sale Price \$ for January 2011-2012 YTD

