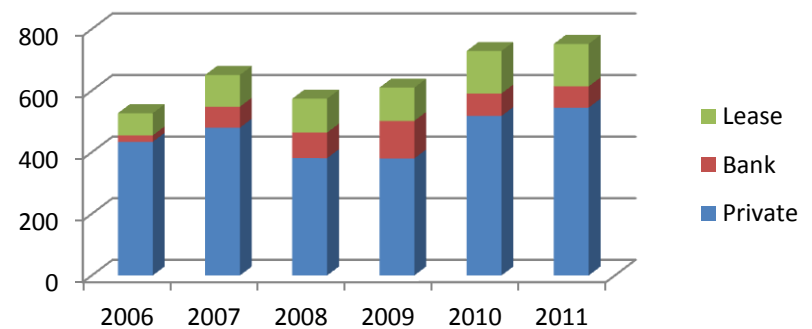


Trend Analysis For Grosse Pointe Areas* Residential Homes

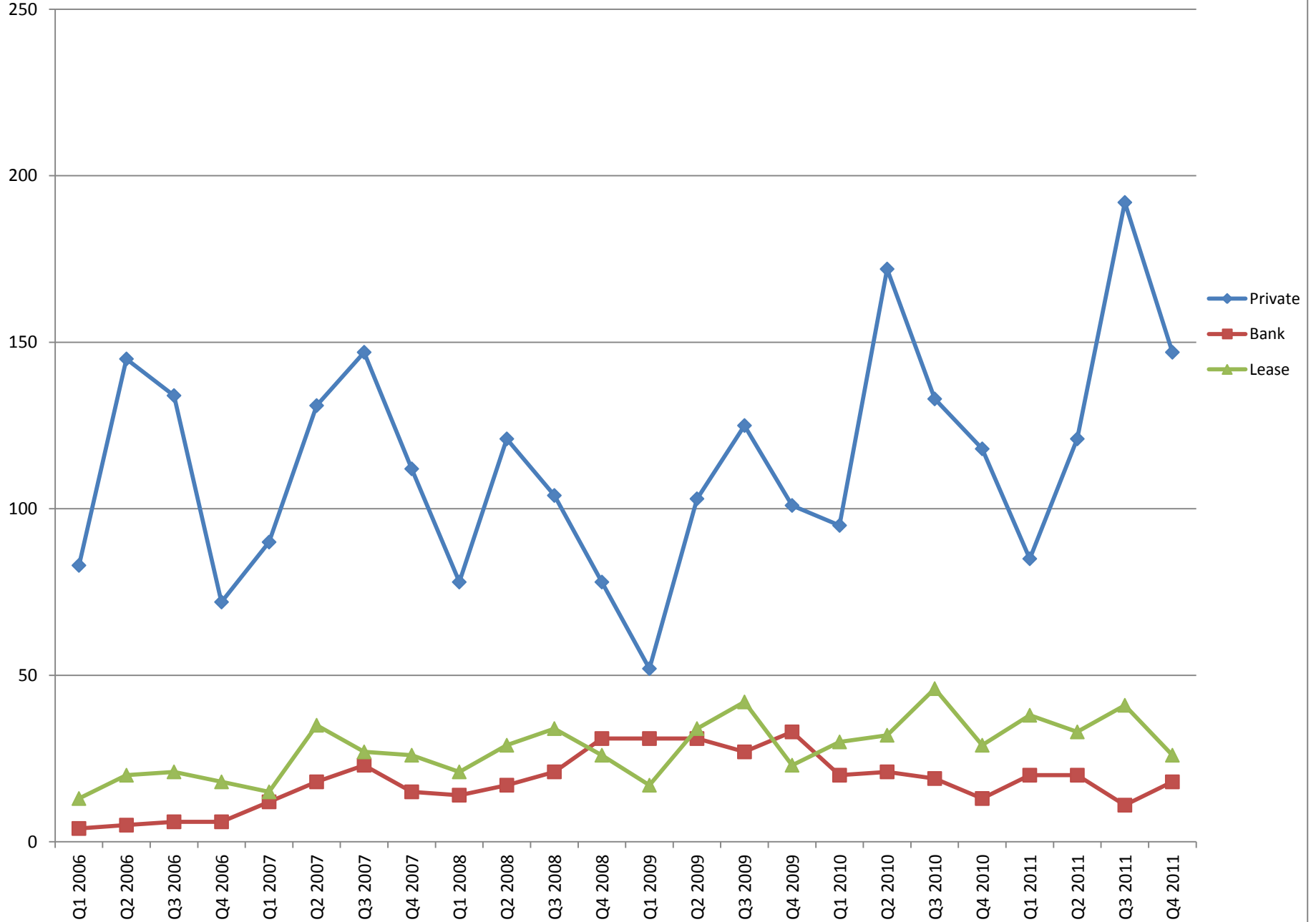
Period	# Sold Private	Private	# Sold Bank/Gov	Bank/Gov	# Sold Lease	Lease	Verify	AVG Sale Price Private	Avg Sale Price Bank/Gov	AVG Sale Price All
Q1 2006	83	83%	4	4%	13	13%	100%	\$305,008	\$171,000	\$260,158
Q2 2006	145	85%	5	3%	20	12%	100%	\$334,037	\$264,650	\$292,891
Q3 2006	134	83%	6	4%	21	13%	100%	\$298,172	\$260,350	\$258,019
Q4 2006	72	75%	6	6%	18	19%	100%	\$308,217	\$202,058	\$244,032
Q1 2007	90	77%	12	10%	15	13%	100%	\$285,092	\$294,005	\$249,633
Q2 2007	131	71%	18	10%	35	19%	100%	\$318,044	\$181,672	\$245,578
Q3 2007	147	75%	23	12%	27	14%	100%	\$309,079	\$186,828	\$252,649
Q4 2007	112	73%	15	10%	26	17%	100%	\$317,414	\$288,386	\$260,867
Q1 2008	78	69%	14	12%	21	19%	100%	\$374,286	\$170,378	\$279,729
Q2 2008	121	72%	17	10%	29	17%	100%	\$300,967	\$178,788	\$286,592
Q3 2008	104	65%	21	13%	34	22%	100%	\$258,895	\$160,535	\$209,715
Q4 2008	78	58%	31	23%	26	19%	100%	\$319,273	\$122,301	\$159,637
Q1 2009	52	52%	31	31%	17	17%	100%	\$281,181	\$164,226	\$222,704
Q2 2009	103	61%	31	19%	34	20%	100%	\$289,329	\$139,629	\$214,479
Q3 2009	125	64%	27	14%	42	22%	100%	\$253,443	\$147,415	\$200,429
Q4 2009	101	64%	33	21%	23	15%	100%	\$223,116	\$140,310	\$181,713
Q1 2010	95	73%	20	11%	30	15%	100%	\$194,216	\$114,476	\$230,639
Q2 2010	172	80%	21	8%	32	11%	100%	\$195,320	\$125,360	\$222,087
Q3 2010	133	73%	19	8%	46	19%	100%	\$206,148	\$124,260	\$110,636
Q4 2010	118	73%	13	9%	29	18%	100%	\$228,586	\$96,305	\$175,860
Q1 2011	85	59%	20	14%	38	27%	100%	\$245,589	\$133,991	\$166,340
Q2 2011	121	70%	20	12%	33	18%	100%	\$253,673	\$122,182	\$189,687
Q3 2011	192	79%	11	5%	41	16%	100%	\$188,576	\$96,865	\$182,606
Q4 2011	147	77%	18	9%	26	14%	100%	\$195,620	\$132,444	\$185,859

YTD Summary Totals

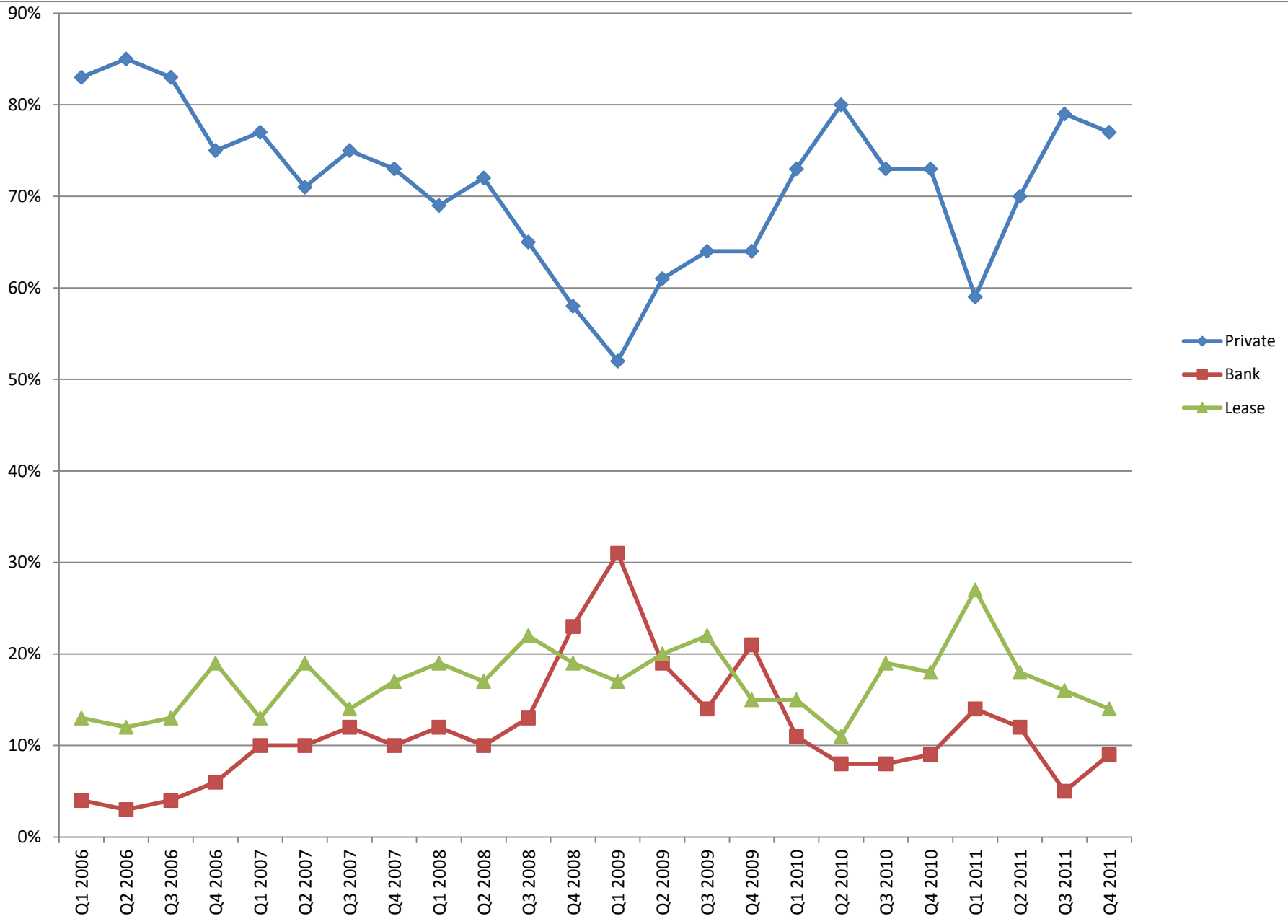
Year	# Sold Private	Private	# Sold Bank	Bank	# Sold Lease	Lease
2006	434	82%	21	4%	72	14%
2007	480	74%	68	10%	103	16%
2008	381	66%	83	15%	110	19%
2009	380	62%	122	22%	108	18%
2010	518	72%	73	9%	138	19%
2011	545	72%	69	10%	138	18%



YTD Line Graph Of Summary Totals For Grosse Pointe Areas*



YTD % of Total Grosse Pointe Areas* Residential Homes Sold



YTD Average Sale Price for Total Grosse Pointe Areas* Residential Sold

