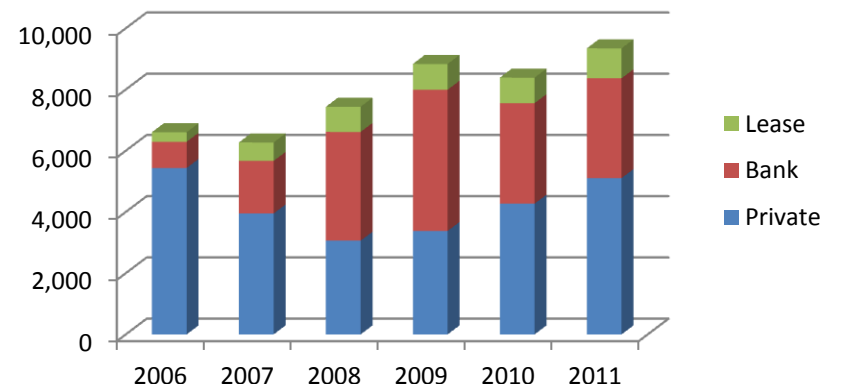


Trend Analysis For Macomb County Residential Homes

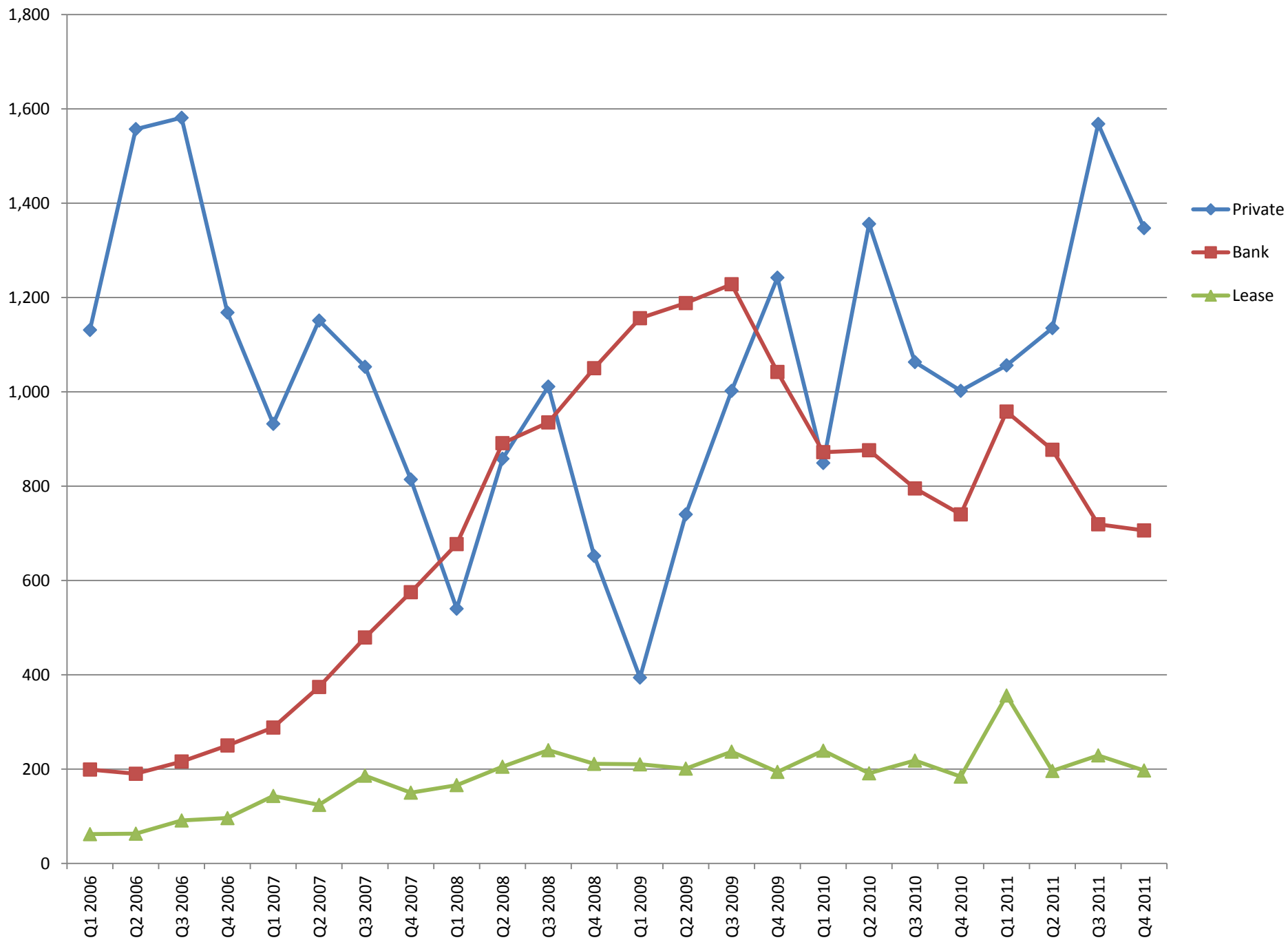
Period	# Sold Private	Private	# Sold Bank/Gov	Bank/Gov	# Sold Lease	Lease	Verify	AVG Sale Price Private	Avg Sale Price Bank/Gov	AVG Sale Price All
Q1 2006	1,131	81%	199	14%	62	4%	100%	\$183,933	\$126,176	\$175,430
Q2 2006	1,557	86%	190	10%	63	3%	100%	\$188,026	\$119,314	\$180,048
Q3 2006	1,581	84%	216	11%	91	5%	100%	\$188,900	\$124,620	\$180,694
Q4 2006	1,168	77%	250	17%	96	6%	100%	\$184,121	\$117,871	\$172,515
Q1 2007	932	68%	288	21%	143	10%	100%	\$187,020	\$119,951	\$171,169
Q2 2007	1,151	70%	374	23%	124	8%	100%	\$185,471	\$114,612	\$186,183
Q3 2007	1,053	61%	479	28%	186	11%	100%	\$183,834	\$112,963	\$161,575
Q4 2007	814	53%	575	37%	150	10%	100%	\$179,397	\$108,403	\$147,075
Q1 2008	540	39%	677	49%	166	12%	100%	\$173,832	\$95,729	\$131,760
Q2 2008	858	44%	891	46%	205	10%	100%	\$170,750	\$97,391	\$141,438
Q3 2008	1,011	46%	935	43%	240	11%	100%	\$162,245	\$91,811	\$127,028
Q4 2008	652	34%	1,050	55%	211	11%	100%	\$159,295	\$75,839	\$117,567
Q1 2009	394	22%	1,156	66%	210	12%	100%	\$159,002	\$69,961	\$114,482
Q2 2009	740	35%	1,188	56%	201	9%	100%	\$138,577	\$63,756	\$101,167
Q3 2009	1,002	41%	1,228	50%	237	9%	100%	\$197,174	\$64,746	\$100,960
Q4 2009	1,242	50%	1,042	42%	194	8%	100%	\$136,852	\$68,574	\$102,713
Q1 2010	849	49%	872	40%	239	10%	100%	\$98,597	\$67,470	\$95,186
Q2 2010	1,356	60%	876	33%	191	6%	100%	\$114,657	\$68,853	\$105,199
Q3 2010	1,063	51%	795	38%	218	11%	100%	\$110,276	\$64,480	\$92,427
Q4 2010	1,002	52%	740	38%	184	10%	100%	\$128,455	\$89,448	\$110,797
Q1 2011	1,056	45%	958	40%	356	15%	100%	\$104,580	\$62,535	\$71,998
Q2 2011	1,135	51%	877	40%	196	9%	100%	\$124,518	\$65,414	\$89,901
Q3 2011	1,568	62%	719	29%	229	9%	100%	\$109,875	\$63,522	\$94,662
Q4 2011	1,347	60%	706	31%	197	9%	100%	\$101,907	\$67,466	\$88,875

YTD Summary Totals

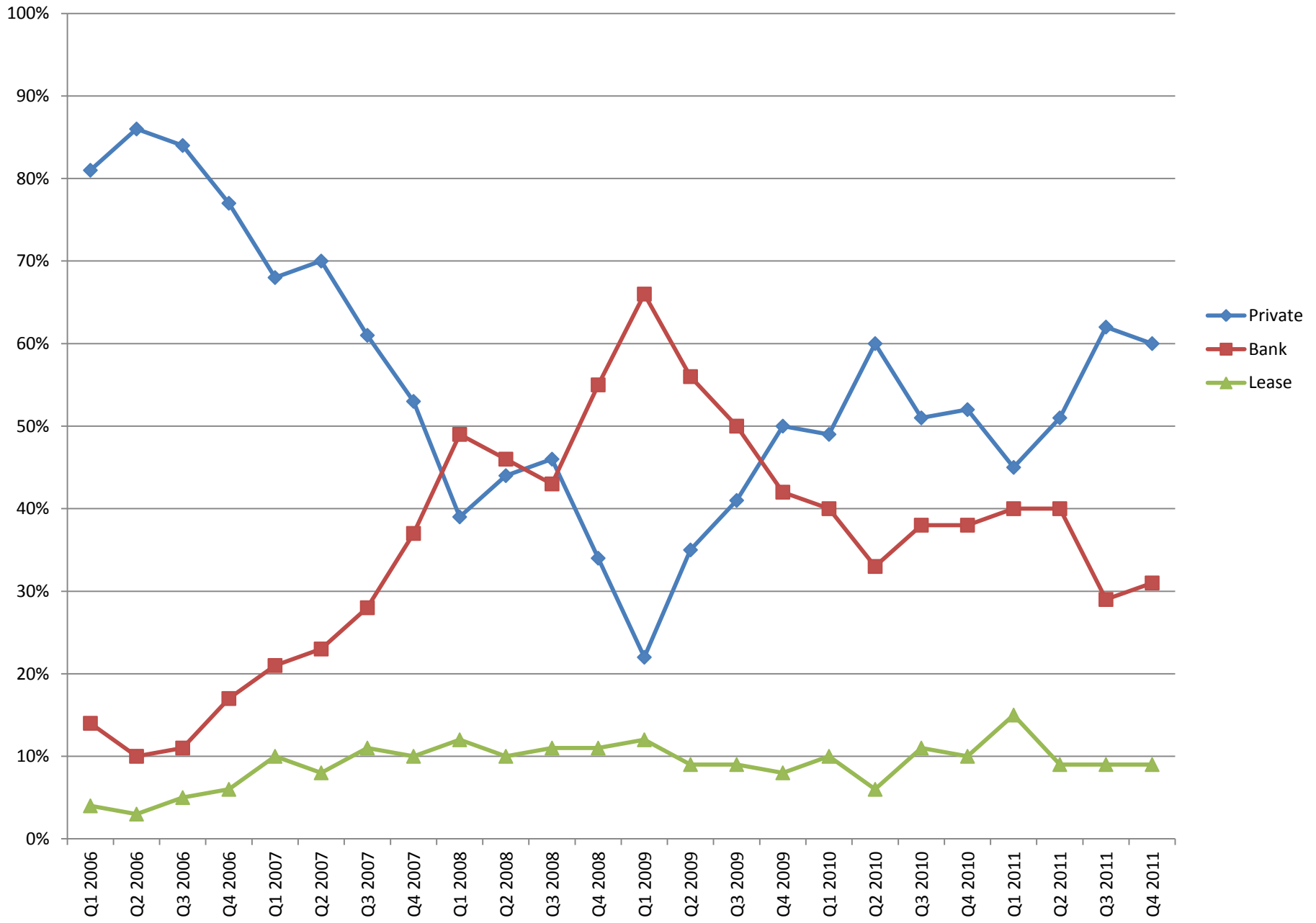
Year	# Sold Private	Private	# Sold Bank	Bank	# Sold Lease	Lease
2006	5,437	82%	855	13%	312	5%
2007	3,950	63%	1,716	27%	603	10%
2008	3,061	44%	3,553	45%	822	11%
2009	3,378	38%	4,614	52%	842	10%
2010	4,270	58%	3,283	31%	834	11%
2011	5,106	55%	3,260	35%	978	10%



YTD Line Graph of Summary Totals For Macomb County



YTD % of Total Macomb County Residential Homes Sold



YTD Average Sale Price for Total Macomb County Residential Sold

