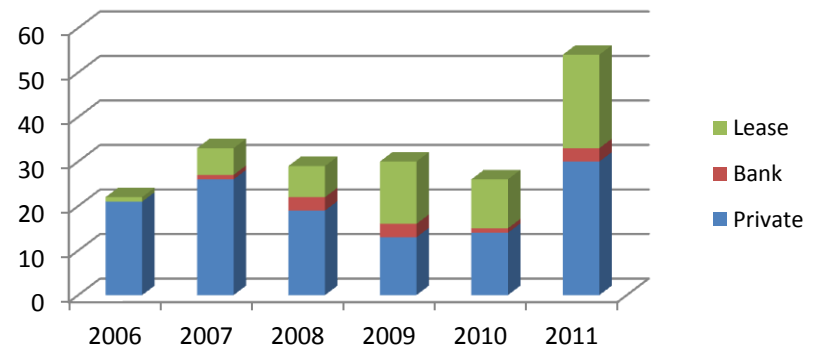


## Trend Analysis for Grosse Pointe Areas\* Condominiums

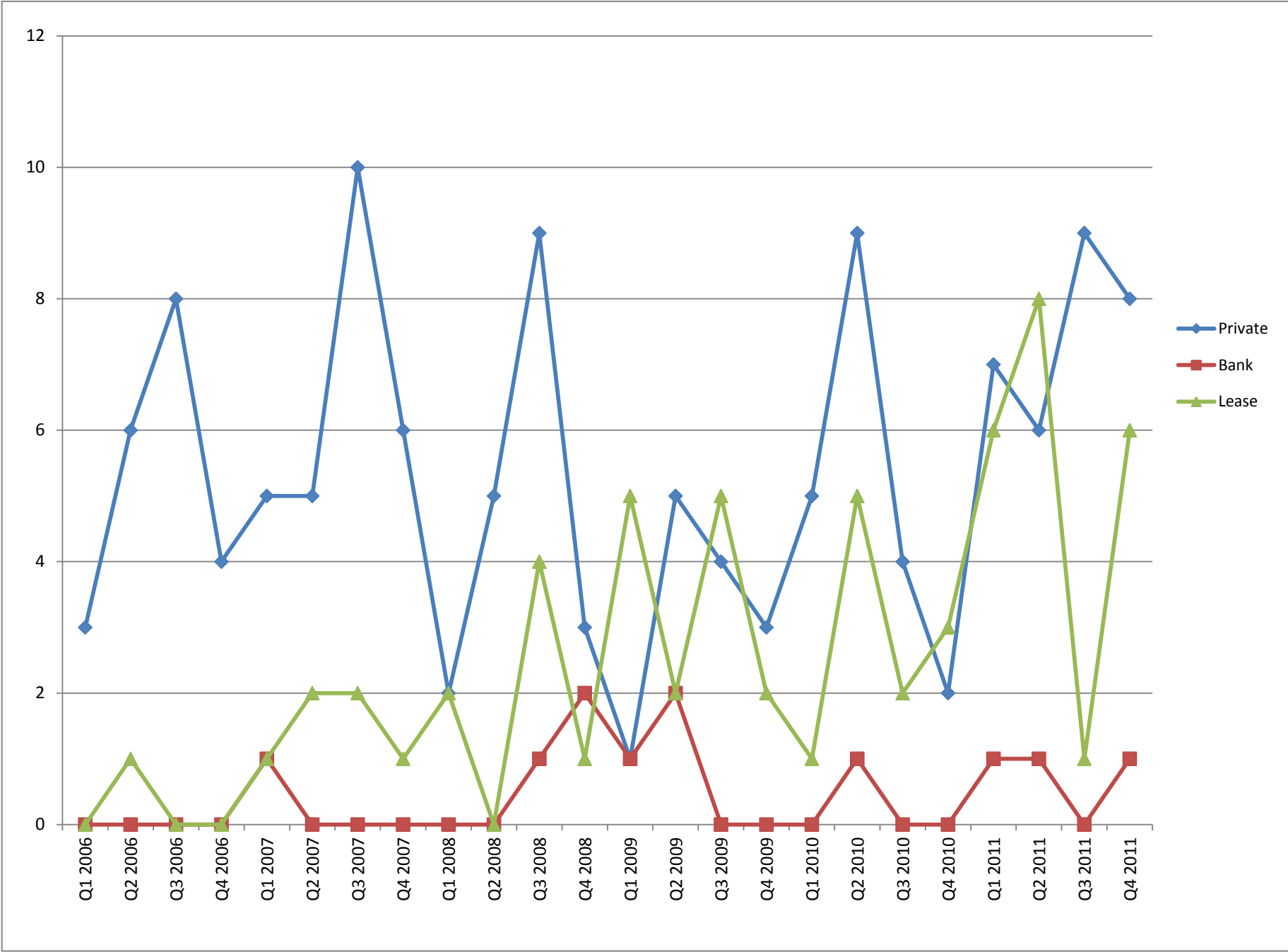
Period	# Sold Private	Private	# Sold Bank/Gov	Bank/Gov	# Sold Lease	Lease	Verify	AVG Sale Price Private	Avg Sale Price Bank/Gov	AVG Sale Price All
Q1 2006	3	100%	0	0%	0	0%	100%	\$146,667	\$0	\$146,667
Q2 2006	6	86%	0	0%	1	14%	100%	\$351,883	\$0	\$301,727
Q3 2006	8	100%	0	0%	0	0%	100%	\$311,187	\$0	\$311,187
Q4 2006	4	100%	0	0%	0	0%	100%	\$412,000	\$0	\$412,000
Q1 2007	5	71%	1	14%	1	14%	100%	\$171,800	\$290,000	\$164,285
Q2 2007	5	71%	0	0%	2	29%	100%	\$283,920	\$0	\$236,783
Q3 2007	10	83%	0	0%	2	17%	100%	\$154,700	\$0	\$129,070
Q4 2007	6	86%	0	0%	1	14%	100%	\$363,833	\$0	\$312,035
Q1 2008	2	50%	0	0%	2	50%	100%	\$264,000	\$0	\$104,519
Q2 2008	5	100%	0	0%	0	0%	100%	\$149,100	\$0	\$149,100
Q3 2008	9	64%	1	7%	4	29%	100%	\$112,904	\$223,000	\$167,952
Q4 2008	3	50%	2	33%	1	17%	100%	\$249,500	\$108,750	\$179,125
Q1 2009	1	14%	1	14%	5	72%	100%	\$57,000	\$57,000	\$57,000
Q2 2009	5	56%	2	44%	2	44%	100%	\$194,800	\$34,000	\$114,400
Q3 2009	4	57%	0	0%	5	43%	100%	\$166,000	\$0	\$166,000
Q4 2009	3	60%	0	0%	2	40%	100%	\$188,466	\$0	\$188,466
Q1 2010	5	83%	0	0%	1	17%	100%	\$102,960	\$0	\$128,500
Q2 2010	9	60%	1	7%	5	33%	100%	\$60,752	\$105,000	\$129,500
Q3 2010	4	67%	0	0%	2	33%	100%	\$182,125	\$0	\$121,900
Q4 2010	2	40%	0	0%	3	60%	100%	\$118,500	\$0	\$118,500
Q1 2011	7	50%	1	7%	6	43%	100%	\$158,357	\$30,500	\$81,750
Q2 2011	6	40%	1	7%	8	53%	100%	\$143,083	\$210,000	\$71,726
Q3 2011	9	90%	0	0%	1	10%	100%	\$134,511	\$0	\$134,511
Q4 2011	8	53%	1	7%	6	40%	100%	\$144,978	\$45,059	\$109,834

### Summary Totals

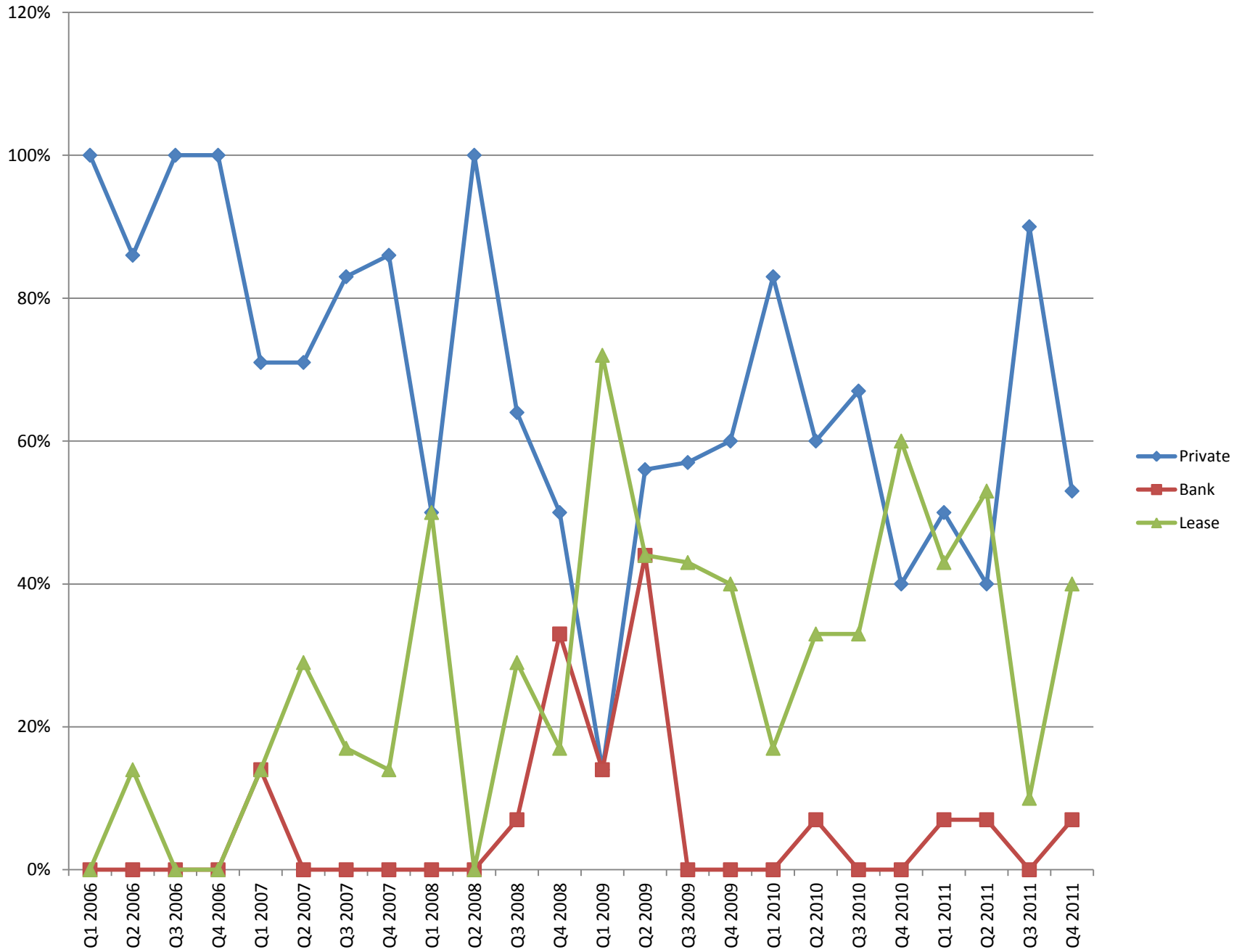
Year	# Sold Private	Private	# Sold Bank	Bank	# Sold Lease	Lease
2006	21	96%	0	0%	1	4%
2007	26	78%	1	4%	6	18%
2008	19	66%	3	10%	7	24%
2009	13	43%	3	10%	14	46%
2010	14	54%	1	4%	11	42%
2011	30	56%	3	6%	21	38%



YTD Line Graph of Summary Totals For Grosse Pointe Areas\*



# YTD % of Total Grosse Pointe Areas\* Condominiums Sold



# YTD Average Sale Price for Total Grosse Pointe Areas\* Condominiums Sold

