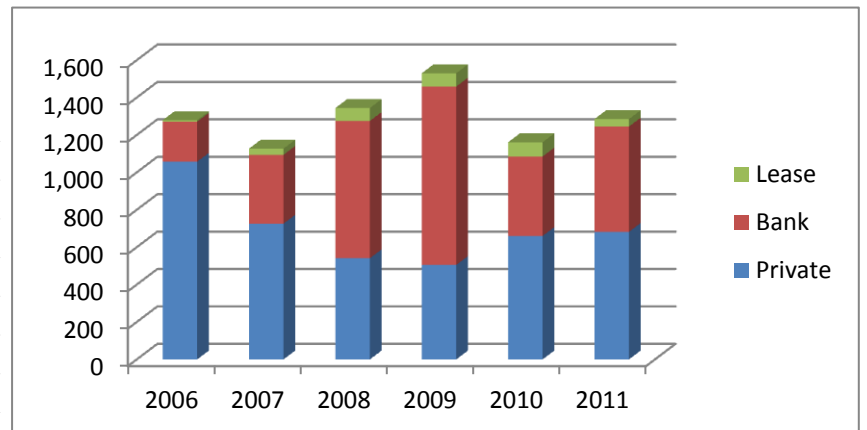


Trend Analysis For St.Clair County Residential Homes

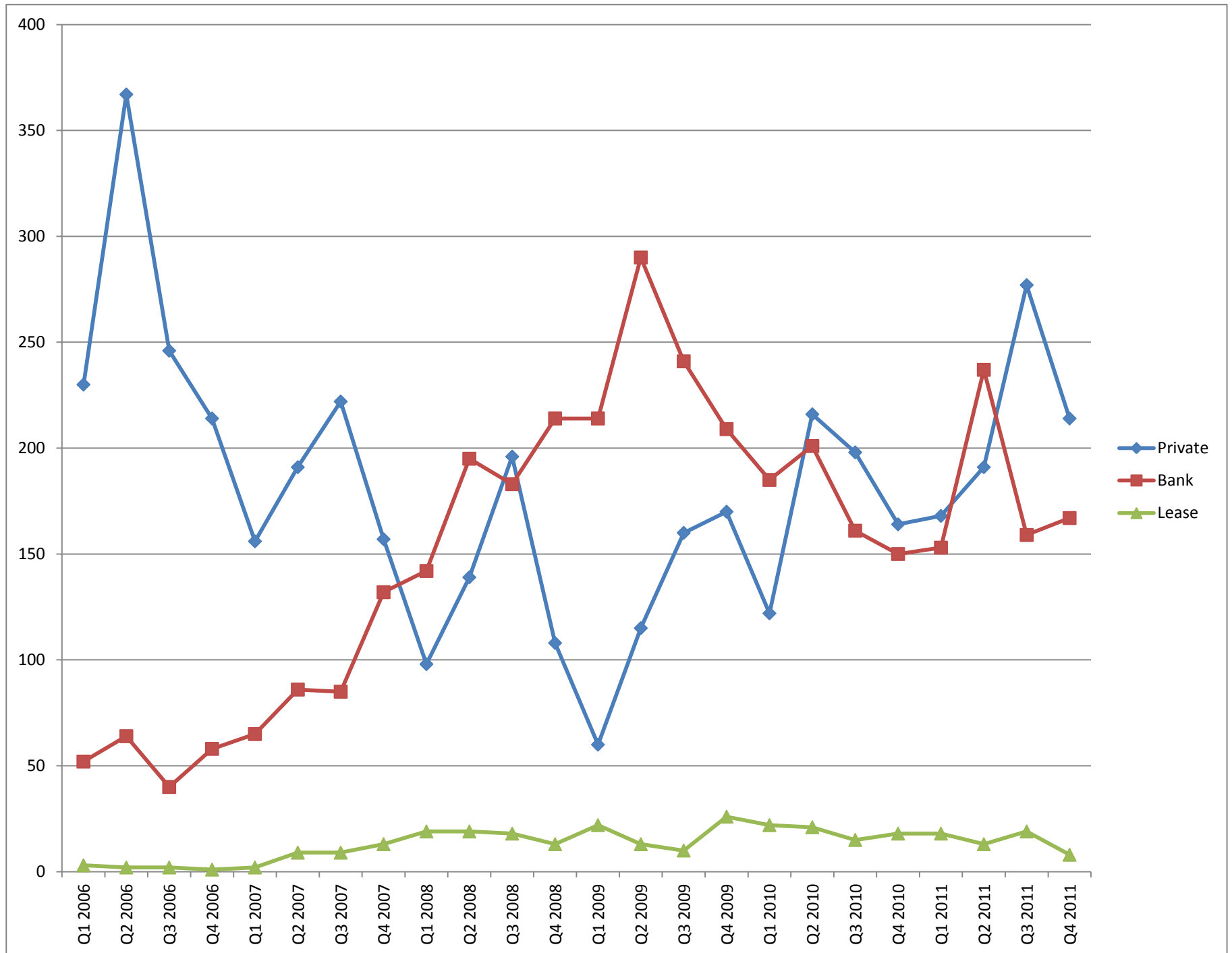
Period	# Sold Private	Private	# Sold Bank/Gov	Bank/Gov	# Sold Lease	Lease	Verify	AVG Sale Price Private	Avg Sale Price Bank/Gov	AVG Sale Price All
Q1 2006	230	81%	52	18%	3	2%	100%	\$154,781	\$97,195	\$143,163
Q2 2006	367	85%	64	15%	2	5%	100%	\$179,825	\$119,173	\$169,768
Q3 2006	246	85%	40	14%	2	7%	100%	\$187,193	\$119,740	\$176,091
Q4 2006	214	78%	58	21%	1	4%	100%	\$195,362	\$102,456	\$179,562
Q1 2007	156	70%	65	29%	2	9%	100%	\$163,125	\$93,087	\$140,639
Q2 2007	191	67%	86	30%	9	3%	100%	\$179,550	\$90,092	\$147,036
Q3 2007	222	70%	85	27%	9	3%	100%	\$168,444	\$104,053	\$145,897
Q4 2007	157	52%	132	44%	13	4%	100%	\$166,020	\$97,651	\$128,317
Q1 2008	98	38%	142	55%	19	7%	100%	\$159,786	\$89,276	\$109,313
Q2 2008	139	39%	195	55%	19	5%	100%	\$172,167	\$81,769	\$119,390
Q3 2008	196	49%	183	46%	18	5%	100%	\$183,225	\$71,827	\$127,526
Q4 2008	108	32%	214	64%	13	4%	100%	\$149,880	\$68,892	\$109,386
Q1 2009	60	20%	214	72%	22	8%	100%	\$123,622	\$60,254	\$91,938
Q2 2009	115	28%	290	69%	13	3%	100%	\$133,178	\$58,175	\$95,677
Q3 2009	160	39%	241	59%	10	2%	100%	\$141,282	\$58,042	\$99,662
Q4 2009	170	42%	209	52%	26	6%	100%	\$120,829	\$59,803	\$90,316
Q1 2010	122	37%	185	56%	22	7%	100%	\$100,891	\$55,561	\$77,892
Q2 2010	216	49%	201	46%	21	5%	100%	\$107,157	\$65,434	\$88,745
Q3 2010	198	53%	161	43%	15	4%	100%	\$136,644	\$28,324	\$97,539
Q4 2010	164	49%	150	45%	18	6%	100%	\$117,164	\$61,460	\$90,554
Q1 2011	168	50%	153	45%	18	5%	100%	\$116,426	\$51,963	\$79,860
Q2 2011	191	43%	237	54%	13	3%	100%	\$119,314	\$52,727	\$79,785
Q3 2011	277	61%	159	35%	19	4%	100%	\$115,931	\$60,594	\$94,714
Q4 2011	214	55%	167	43%	8	2%	100%	\$121,183	\$58,325	\$93,735

YTD Summary Totals

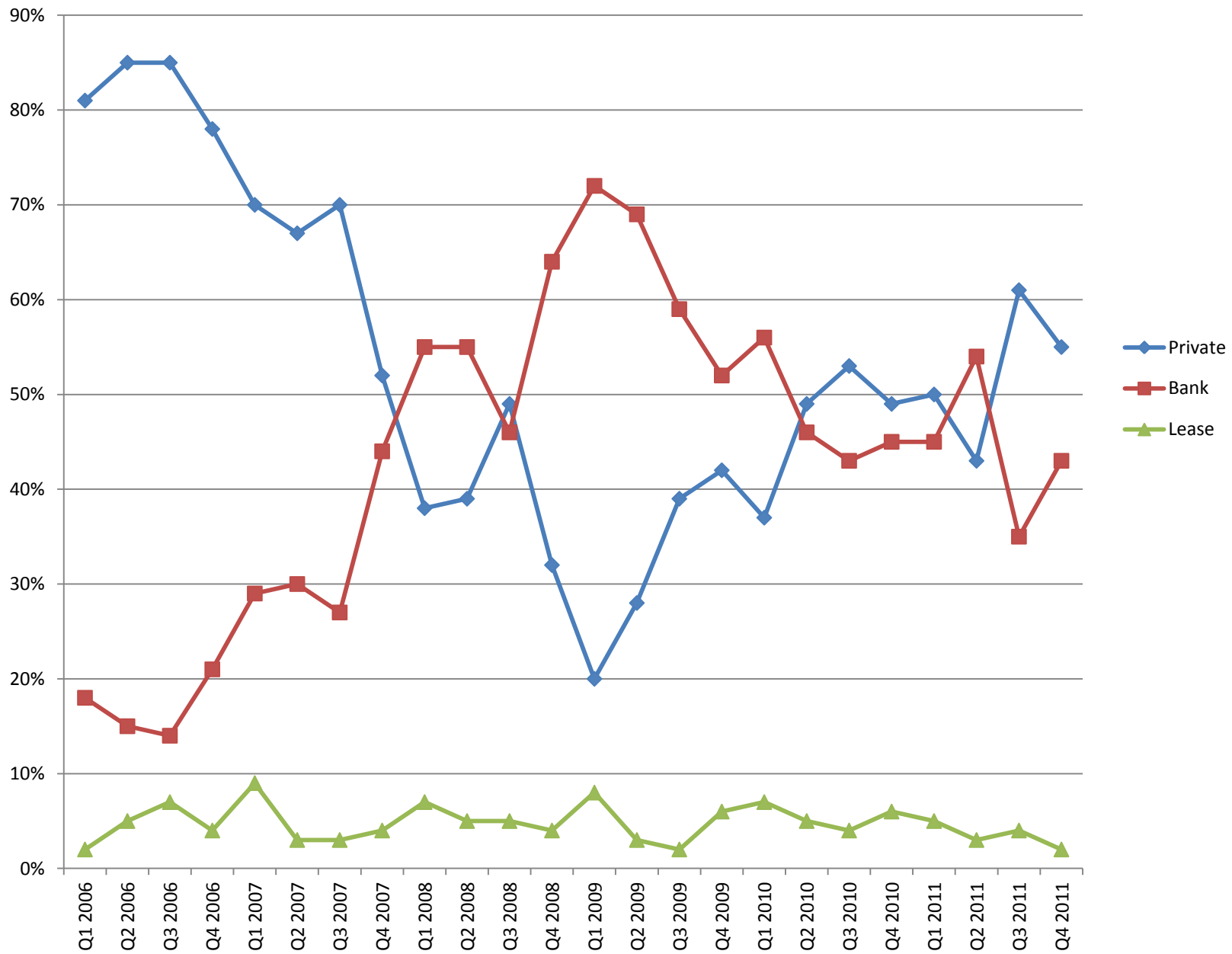
Year	# Sold Private	Private	# Sold Bank	Bank	# Sold Lease	Lease
2006	1,057	82%	214	17%	8	6%
2007	726	65%	368	32%	33	3%
2008	541	40%	734	55%	69	5%
2009	505	33%	954	62%	71	5%
2010	660	57%	425	37%	76	6%
2011	682	53%	563	44%	40	3%



YTD Line Graph of Summary Totals For St.Clair County



YTD % of Total St.Clair County Residential Homes Sold



YTD Average Sale Price for Total St.Clair County Residential Sold

